

COURSE DESCRIPTION

1. Program identification information

1.1 Higher education institution	POLITEHNICA University of Bucharest
1.2 Faculty	Electronics, Telecommunications and Information Technology
1.3 Department	Telecommunications
1.4 Domain of studies	Electronic Engineering, Telecommunications and Informational Technologies
1.5 Cycle of studies	License
1.6 Program of studies/Qualification	Technologies and Systems of Telecommunications (TSTeng)

2. Course identification information

2.1 Name of the course				Legal Elements and Business Law			
2.2 Lecturer				Lect. Dr. Beatrice Leustean			
2.3 Instructor for practical activities				-			
2.4 Year of studies	II	2.5 Semester	3	2.6 Evaluation type	Verification	2.7 Course choice type	Optional

3. Total estimated time (hours per semester for academic activities)

3.1 Number of hours per week, out of which	2	3.2 course	2	3.3 practical activities	-
3.4 Total hours in the curricula, out of which	28	3.5 course	28	3.6 practical activities	-
Distribution of time					hours
Study according to the manual, course support, bibliography and hand notes					14
Supplemental documentation (library, electronic access resources, in the field, etc)					4
Preparation for practical activities, homeworks, essays, portfolios, etc.					4
Tutoring					0
Examinations					2
Other activities					0
3.7 Total hours of individual study		24			
3.9 Total hours per semester		52			
3.10 Number of ECTS credit points		2			

4. Prerequisites (if applicable)

4.1 curricular	It is not the case
4.2 competence-based	It is not the case

5. Requisites (if applicable)

5.1 for running the course	Not applicable, according to current PUB regulations.
5.2 for running of the applications	

6. Specific competences

Professional competences	It is not the case
Transversal competences	CT1. Methodical analysis of the problems encountered in work, identifying items for which there are dedicated solutions, accomplishing professional tasks CT2. Business coverage in stages and their distribution with full explanation of duties to subordinates, according to hierarchical levels, ensuring effective information sharing and interpersonal communication CT3. The capacity of adapting to new technologies and of understanding the documentation in Romanian and, at least, in one language of international circulation, for professional and personal development, through continuous forming

7. Course objectives (as implied by the grid of specific competences)

7.1 General objective of the course	Understanding the logic of the Romanian law system; getting students used to the basic law knowledge necessary in decision making process; understanding the way in which the firms make decisions in order to protect their heritage and market freedom; understanding the way of creating a firm or conducting a commercial activity; presenting some updated subjects, such as free competition, business contracts, the role of laws and law system in decision making at microeconomic level, the cases of the firms failure. The thorough analysis of the daily issues and the ability to identify the problems for which well-known solutions are already available, thus solving the professional tasks. The knowledge of the professional ranks, efficient change of informations on the same level of organization, defining activities on each stage and assigning those to the auxiliaries with full explanation of duties. The capacity to adapt to the newest technologies and to read in romanian and at least in one international language for professional and personal long life learning.
7.2 Specific objectives	The specific objectives of the course are related to the acquisition of knowledge and abilities related to: - contracts; - developing the abilities necessary for understanding basic law

	concepts (commerce, law, firm, etc.); - understanding the legal way in which a firm has to operate , or, on the contrary, it has to close its activity.
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8. Content

8.1 Lectures	Teaching techniques	Remarks
1. Introduction in Law The role of law system: definition Short history of law Main sources of Romanian laws Modern law	Teaching is based on the usage of videoprojection (for communication and demonstration); the oral communication is based on frontal exposition and problems.	2 hours
2. The Enterprise Various aspects regarding the enterprise (classification) Business types Firm, the main concept for business	The course materials are the course notes and handouts and proposed topics for debate (both theoretical and practical cases). All materials are available in electronic form.	2 hours
3. Professionals for business What a business people is? Classification How can one become business person Which are the rules for doing business in a legal way Business Heritage Dependant and independent auxiliaries		2 hours
4. Firms 1 Brief introduction in firms theory Types of firms How to start a business from legal perspective Constitutive contract How to register a firm		4 hours
5. Firms 2 Organizing and ruling a firm How to merge two or more firms How to end a business from legal point		4 hours
6. Competition and rules Competition council Antitrust laws Consumers rules Regulation strategies for monopoly		2 hours
7. Contracts 1 Sell-Buy Contract Services Francizing Lohn		2 hours

8. Contracts 2 Leasing Rent Mortgage Clearing Know how		2 hours
9. Workplace relationships and regulations Work contract How to register an employee How to protect the firm and the employees Main legal aspects of workplace and workers		2 hours
10. Fiscal rules Profit Income Social Contributions Imposing micro-businesses Imposing profit and income		2 hours
11. Start up a business from legal perspective Agreement stage Publicity and registration at Romanian Commerce Register Fiscal stage Business obligations		2 hours
12. Commercial obligations and prescriptions Business failures Covering debts Solving commercial issues		2 hours
Bibliography 1) Stanciu, D Carpenaru, Tratat de drept comercial, Ed Universul Juridic, Bucuresti, 2012.2) 2) Law 31/1990 3) Romanian Civil Code 4) Law 571/2003		
8.2 Practical applications	Teaching techniques	Remarks

9. Bridging the course content with the expectations of the epistemic community representatives, professional associations and employers representatives for the domain of the program

Business Law has chapters whose purpose is that students to get knowledge about civil law in order to build economic thinking of the future engineer. Competences and abilities after finishing this course come to complete the area of knowledge of the engineer so that he will adapt to the market economy, according to the competences required for the labour market. These

competences will make the graduate capable to adapt to the real situations, being able to mix both technical and legal frame knowledge.

The course curricula answers these developments and evolution trends, subscribed to the general framework of an European economy of services in the area of IC&T. The current technological advance of electronic devices enables unlimited application opportunities, ranging from consumer (smartphone and digital camera technology), medical (products and services for medical imaging), military (remote sensing applications), security (biometry and surveillance), industrial automation (quality inspection and control), robotics (man-machine interfaces) and many others.

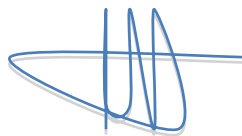
This provides graduates with the appropriate skills and training needs of current qualifications, and a modern and competitive scientific and technical instruction, enabling them a quick employment after graduation, being perfectly framed within the Bucharest Polytechnic University policy, both in terms of content and structure, and in terms of skills and international openness offered to students.

10. Evaluation

Type of activity	10.1 Evaluation criteria	10.2 Evaluation methods	10.3 Weight in the final mark
10.4 Lectures	<ul style="list-style-type: none"> - knowledge of the fundamental theoretical notions; - knowledge of the solving of specific problems; - differential analysis of the theoretical methods. 	Two written tests, of equal weight, during the semester, at pre-defined dates; the subjects cover the entire course material, being a synthesis between the comparative theoretical knowledge and the explicitation of the theory via problems and exercises.	80%
		One final test with subjects covering the whole semester	20%
10.5 Practical applications			
10.6 Minimal performance standard			
Getting 50% of the maximum score.			

Date
11.09.2017

Lecturer
Lect. Dr. Beatrice Leustean



Date of department approval
25.09.2017

Director of Department,

